

Becker Announces Florida Relocation Advisory Team

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An influx of individuals and businesses have flocked to Florida since the beginning of the COVID pandemic. Lured by the lack of income and capital gains taxes, along with year round summer-like weather, a reported 1,000 individuals per day move to the Sunshine State. Boasting a favorable tax climate, business incentives, and a growing multicultural talent pool, it's easy to see why Florida consistently ranks among the most attractive markets in the nation.

Becker is thrilled to provide individuals and businesses who are looking to relocate to Florida with a broad range of corporate, real estate, and government law and lobbying services to assist in their relocation.

Becker's Corporate attorneys are adept in guiding clients through the transition process which often begins with introducing our clients to the legal and regulatory landscape in Florida to ensure compliance with the same and working with accountants and/or tax advisors to develop restructuring plans to effectuate the relocation in a tax efficient manner.

"Since the start of the COVID pandemic, there has been a significant uptick in the number of businesses and individuals relocating to Florida, especially from the Northeast (New York, New Jersey, and Connecticut) and California, and Becker is a one stop shop who can facilitate and oversee the relocation for these clients," said Adam Cohen, a shareholder in the corporate practice, "Moreover, we can assist them with their personal and corporate transactional needs involved in any relocation process and help them navigate the more friendly legal landscape that awaits them on an ongoing forward basis."

Since real estate is always an aspect of any personal and/or corporate relocation process, Becker's seasoned real estate practice routinely represents buyers, sellers, investors, developers, and lenders in connection with the acquisition, disposition, financing, and leasing of residential and/or commercial properties. The firm also has its own in-house title agency, Becker Title, which can assist with real estate closing, title, and/or escrow services, as well as referrals to a wide network of outside agents and brokers and other vendors for various real estate services.

Additionally, unlike most traditional law firms, Becker's Government Law & Lobbying Team can leverage their unique skill set and experience to help our relocating clients to maximize numerous tax and business incentives available to them at both the state and local levels - and even lobby to create new incentives

to the extent possible. Our acclaimed Government Law & Lobbying Team members hold leadership positions within organizations like Enterprise Florida (the economic development engine for the State of Florida) and local economic development organizations such as the Miami-Dade County Beacon Council, the Greater Fort Lauderdale Alliance, and the Business Development Board of Palm Beach County. Our team members are also active in local Chambers of Commerce and other community organizations that ensure the firm's connectivity to centers of influence throughout the state.

“Our job is to ensure clients do not run afoul of the regulatory and statutory regime in Florida and to put them in the best position to succeed,” said Cohen. “We work in close concert with our colleagues and our client's other advisors – such as accountants, lenders, and insurance brokers, to facilitate a smooth transition into the state of Florida behind the scenes and allow our client to focus on their primary business and growing the same in a more favorable climate – pun intended!”