



## Amanda L. Wood

Senior Federal Advocacy Director

Washington, D.C., Washington, D.C.

T: 202.621.7122

T (Direct): 202.207.6863

[AWOOD@beckerlawyers.com](mailto:AWOOD@beckerlawyers.com)

### Practices

- Government Law & Lobbying
  - Federal Lobbying

### Education

- Georgetown University, B.S., Foreign Service

Amanda Wood's primary focus is assisting clients with federal funding needs. Her experience as senior legislative staff on Capitol Hill provides the skills to represent clients on matters ranging from FEMA policy to smart city solution deployment to beach renourishment and major transportation infrastructure. She represents municipal, corporate and nonprofit clients on matters related to transportation, economic development, natural resources, law enforcement, homeland security and social services. She previously served as Legislative Director to Senator Bob Graham (D-FL), where she was responsible for developing and implementing the Senator's legislative agenda and strategy. Amanda currently represents ShotSpotter, Hitachi Vantara, NTT Data, Next Era Energy, Genasys Corporation, the Florida counties of Sarasota and Collier, Hennepin County, MN, the City of Cape Coral, FL, the Town of Davie, FL, and others.

While serving as the Senator's chief advisor on federal appropriations, Ms. Wood worked closely with representatives from cities, counties, educational institutions, nonprofit organizations, and state agencies to advocate for projects ranging from infrastructure improvements to research and cultural projects.

In addition, for private sector clients, Amanda trains their sales teams to communicate effectively with their public agency customers and helps them identify and pursue funds to purchase innovative smart city solutions. She provides strategic advice to sales teams and guides clients and prospects through the funding process, including review of grant applications and engaging political support. She achieves success through direct communication with customers and her deep knowledge of community-specific federal funding opportunities.

### EXPERIENCE

- Secured \$2,400,000 under the DHS SAFER grant program for fire service staffing in the Town of Davie and \$462,673 through the Assistance to Firefighters Grant for the Town of Davie for new self-contained Breathing Apparatus' (SCBA) and an air compressor cascade system for frontline fire engines and rescue units.
- Assist dozens of cities throughout the US in accessing over \$15 million in federal funding to implement gunshot location and alert systems in their communities.
- Secured \$332,500 in federal transportation funding to support additional design, right of way and construction for a roadway to provide to allow for additional capacity for evacuation purposes and regional economic development. This represented the first federal investment in this project and has since resulted in a re-prioritization of this project by Florida DOT and an expedited construction timetable.
- Worked on behalf of Florida Counties to support legislation to compensate impacted counties and restore habitat. By investing fines owed by BP and the other parties responsible for the Gulf oil spill into the Gulf region, the RESTORE Act will provide significant financial resources to both Counties. Over a period of three fiscal years, Amanda Wood assisted Collier County in securing \$2.1 million in federal funding for transportation infrastructure to support improvements to two key interchanges on I-75 at Everglades Boulevard and Collier Boulevard/SR 84. These improvements were critically needed to provide access to a route for safe evacuations from storms and fires as significant growth continues in Collier County.

### RECOGNITION

- Hired Gun, The Hill's Annual List of Top Lobbyists, 2021
- Top Lobbyist, National Institute of Lobbying & Ethics (NILE), 2021

## PROFESSIONAL / COMMUNITY ACTIVITIES

- Ms. Wood is a graduate of Georgetown University, where she received a B.S., Foreign Service.
- She is a longtime board member and former President of the Florida State Society, an organization that brings together Floridians who live and work in Washington, D.C., and served as Co-chair of the 2013 Florida Inaugural Ball Committee.
- She also serves on the Board of the Latin American Youth Center in Washington, DC., was the 2018 Commodore of the Severn River Yacht Club, and as a member of the Georgetown University Alumni Admissions Program.